TECHNOLOGY, AUTOMATION, AND FREE TOOLS: SAVING TIME AND STRETCHING RESOURCES

Vincent Sanchez Bingham

Director of Career Services

Kentucky State University

FROM OUR BUDDIES AT NACE...

• Career center budgets for the 2024-25 academic year have decreased across the board since 2022-23.

- At approximately \$504,000, the median overall budget has increased by 21% in the last two years.
- Many career services offices operate
 with alarmingly low student-to-staff
 ratios, with an average of one career
 services professional per 2,263 students.



EFFICIENCY IS DOING THINGS RIGHT. EFFECTIVENESS IS DOING THE RIGHT THINGS.

-Peter Drucker

MANAGING A CAREER CENTER WITH VERY LITTLE RESOURCES

- Job boards and employer engagement
- Resume/cover letter support
- Career fairs & event management
- 1 on 1 coaching sessions
- Internship placement
- Student tracking and outcomes
- Marketing events



DISCUSSION

"What area is currently the most timeconsuming or expensive for your team?"

MANAGING A CAREER CENTER WITH VERY LITTLE RESOURCES

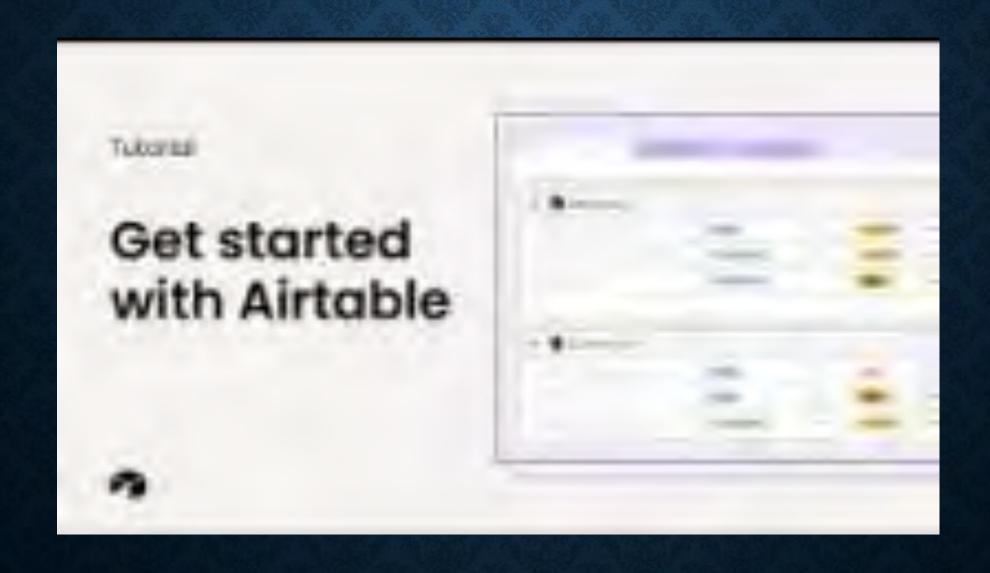
- Step 1 Establish what data I wanted to capture.
- Step 2 Look at all the platforms that supported the data I needed.
 - Handshake Schedule career fairs and appointments
 - PathwayU For 1 on 1 coaching sessions. Assist students with connecting their academic interests with a career.
 - Quinncia Resume and Cover letter writing.
- Step 3 Made sure faculty was aware of these platforms they could place in their syllabi.

CAREER SERVICE TECH TOOLS

CAREER SERVICE TECH TOOLS JOB BOARDS

Category	Tool	Purpose	Cost	Why It Works
Job Boards	Handshake	Job postings & employer management	Free (limited)	Widely used by universities; scalable
	Notion	Build your own job board & database	Free plan	Fully customizable with templates
	LinkedIn	Alumni connections, job search	Free	Leverage alumni network & job alerts
	Airtable	Track employer contacts and student job leads	Free (limited)	Easy to use database with visuals

AIRTABLE DEMO



CAREER SERVICE TECH TOOLS RESUME AND COVER LETTERS

Category	Tool	Purpose	Cost	Why It Works
Resumes & Cover Letters	Rezi	AI resume builder	Free (basic)	Auto-formats & tailors for ATS
	SkillSyncer	Resume keyword matcher	Free	Helps students tailor resumes to job descriptions
	Canva (Edu)	Design creative resumes	Free for EDU	Great for visual learners, portfolio-style resumes
	ChatGPT	Draft resumes, cover letters, interview prep	Free	Use prompts to guide students

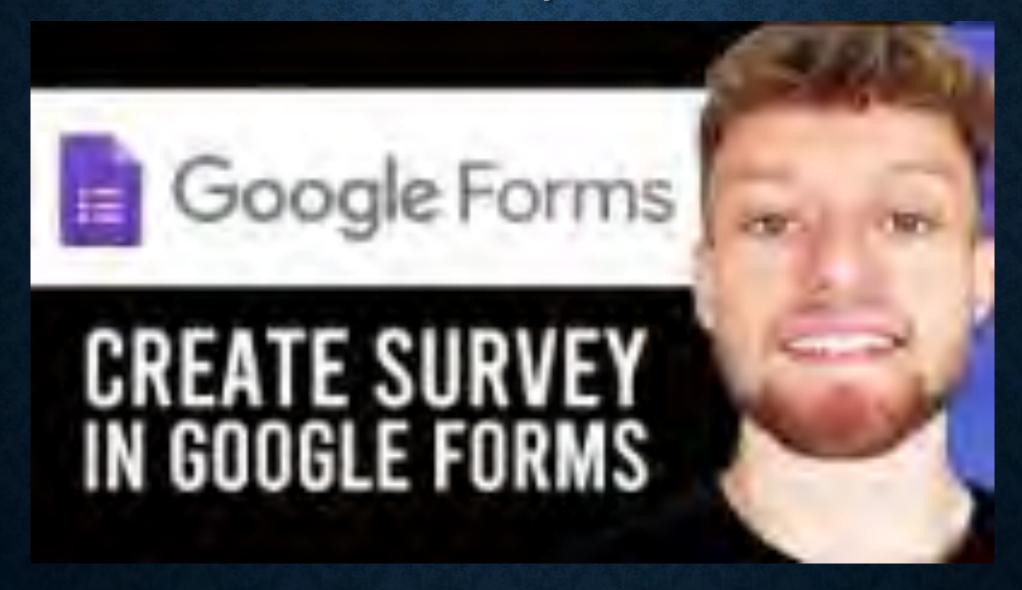
CANVA DEMO



CAREER SERVICE TECH TOOLS CAREER FAIRS AND EVENTS

Category	Tool	Purpose	Cost	Why It Works
Career Fairs & Events	Calendly	Schedule mock interviews & coaching	Free (basic)	Automates scheduling with availability
	Hopin	Host virtual career fairs	Free (starter)	Virtual, customizable event space
	Google Forms	Event RSVPs, check-ins, employer surveys	Free	Easy to share and analyze
	Padlet	Digital bulletin board for jobs & events	Free (limited)	Great for virtual postings & employer boards

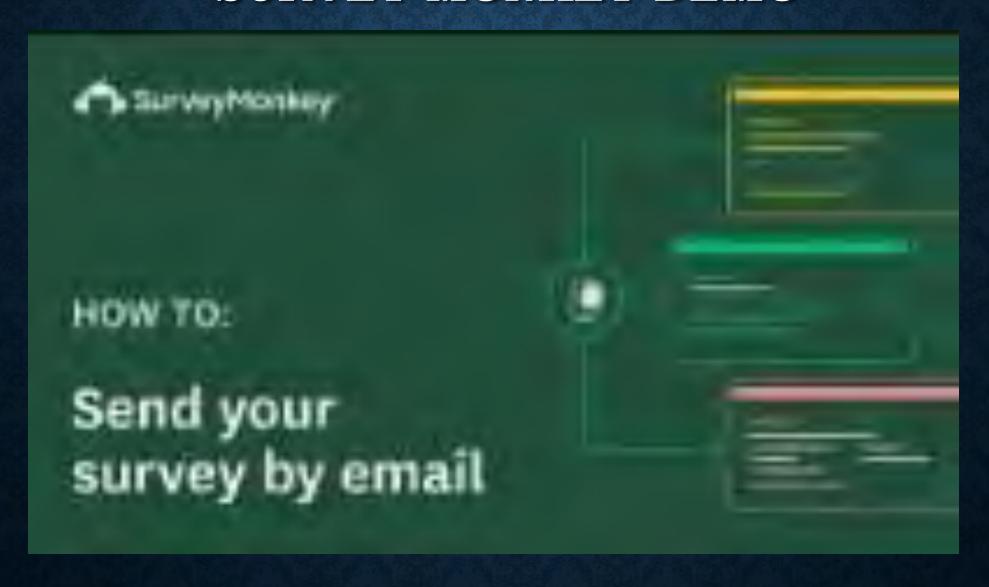
GOOGLE FORMS/SHEETS DEMO



CAREER SERVICE TECH TOOLS STUDENT TRACKING

Category	Tool	Purpose	Cost	Why It Works
Student Tracking	Trello	Career coaching workflow or advising tasks	Free	Visual boards for job search stages
	Google Sheets + Data Studio	Track workshop attendance, student outcomes	Free	Real-time dashboards and reporting
	SurveyMonkey	Follow-up surveys on job placement	Free (basic)	Quick feedback collection
	Typeform	Engaging student surveys or intake forms	Free (limited)	User-friendly, mobile optimized

SURVEY MONKEY DEMO



KEEP IN MIND....

- Technology doesn't have to be expensive.
- Be careful, as you add features, the cost can go significantly up.
 - Start small and scale smart
- Student friendly tools drive engagement
- Collaboration and creativity go further than cost
- You can launch a basic board in under an hour.



THANK YOU!

Vincent S. Bingham

Director of Career Services

Kentucky State University

Phone: 502.597.6204

Email. Vincent. Bingham@kysu.edu